Ne w Sleek Palm m500 and m505 Handhel ds Add Expans ion, Mobile Connectivity and V ibrant Color

 Postage-Stamp Size SD and MultiMediaCard Slot for Built-in Expansion Options

 Tops Industry for Smallest Size

 SANTA CLARA, Calif., March 19 /PRNewswire/ -- Palm, Inc. (Nasdaq: PALM), a

leading provider of handheld computers, today unveiled a new era in sleek,

expandable handheld computing -- the Palm™ m500 series handhelds. Two new

models -- the Palm m500 monochrome handheld and the Palm m505 color handheld,

defined by its vibrant 16-bit color screen -- pack the power of flexible dual,

plug-and play expansion and mobile Internet access capability into the next

generation of the best-selling Palm V handheld product design. A Secure

Digital (SD) and MultiMediaCard expansion slot about the size of a postage

stamp, a new Universal Connector for hardware add-on modules, and Internet

connectivity software make the m500 series handhelds the most wearable,

expandable and wireless-capable handhelds on the market today.

 (Photo: http://www.newscom.com/cgi-bin/prnh/20010319/HSM016 a

 http://www.newscom.com/cgi-bin/prnh/20010319/HSM016 b)

 Both handhelds feature a new Arctic Mist metallic silver color as well as

a new, gentle curve for easier gripping at the products' waistline. The m500

handheld, weighing just four ounces, is scheduled to be available in the

United States in late April for an estimated street price (ESP) of $399

(U.S.).(1) International availability is expected in May. The m505 handheld,

the lightest expandable color-screen handheld computing product ever designed,

is scheduled to be available in the United States in May for $449 (ESP).

International availability is expected in June. Outside the United States,

users can choose from six languages for both models -- English, French,

Italian, Spanish, German and Japanese. Effective today, the popular Palm Vx

handheld moves from $399 to $349 (ESP).

 IBM intends to announce and ship new versions of its WorkPad, based on the

m500 series handhelds, in the second quarter. Palm is an OEM for IBM

WorkPads.

 "We selected SD and MultiMediaCard technology for our expansion slot

because its small size allows us to maintain the elegant, sleek form factor

valued by our customers. Users can now easily carry additional memory, video

clips, images, applications, games, backup capability and more," said Byron

Connell, vice president, Product Management and Planning, Palm, Inc. "Its

adoption as a standard [by a broad variety of leading manufacturers], power

efficiency, low cost, fast transfer rates and support for I/O make it the best

choice for collaboration and sharing among Palm handhelds and other consumer

electronics devices."

 In addition, Palm recognizes users want remote access to their corporate

and personal data and has included Mobile Connectivity software with the m500

series handhelds. Using a compatible data-enabled mobile phone or modem,

customers have wireless Internet access readily available for email and web

content via their Internet Service Provider.

 Dual Expansion Architecture

 The Palm m500 series handhelds introduce Palm's dual expansion

architecture, which includes an SD and MultiMediaCard expansion slot and a new

Universal Connector, which supports add-on modules. These new expansion

technologies will be common across future Palm handhelds.

 SD and MultiMediaCard -- Small, Flexible and Cost-effective

 Palm's postage amp size expansion slot offers plug and play use of the

industry's smallest expansion formats: SD and MultiMediaCard media. The

expansion cards, which range from 8MB to 256MB(2), can be easily carried and

inserted in the expansion slot for instant access to applications, content,

data storage and backup, images, video clips and more. Because of the broad

acceptance of SD and MultiMediaCard media, the cards can be shared among a

variety of consumer electronics products as well, such as printers, digital

cameras and MP3 players.

 Like Palm, more than 200 companies, including Panasonic, Toshiba and

SanDisk, have committed to supporting the SD card standard for use in multiple

consumer products. More information on the SD Association can be found at

http://www.sdcard.org.

 More information about MultiMediaCard media is available at http://www.mmca.org.

 "As one of the companies that led the development of the SD memory card,

Panasonic is excited by Palm's adoption of the SD format as part of its

expansion strategy," said Arthur Matsumoto, vice president of planning at

Panasonic's North American headquarters, Matsushita Electric Corporation of

America. "Panasonic believes that consumers will benefit from innovative

applications that will result from the enhanced interoperability between Palm

handhelds and a wide range of personal technology devices, including those

from Panasonic. We expect that the launch of these new SD-capable Palm

handhelds will be a major step forward for the SD format as a whole."

 The SD format also supports input/output (SDIO) connectivity for future

capabilities. With SDIO, manufacturers will be able to miniaturize their

technologies to create SDIO modules for scanners, radios, modems, cameras and

MP3 players. A number of manufacturers, including Toshiba and Panasonic, have

already announced plans to create SDIO cards using technologies such as

Bluetooth, a new wireless standard that will enable seamless collaboration

among handhelds and other computing products.

 This flexible media gives the more than 145,000 developers for the

Palm OS® platform the opportunity to create and distribute an even broader

array of products and software. Plus, the low cost of the media will allow

for a broader and more rapid proliferation of solutions for consumers and

businesses. For example, businesses will be able to provide employees with

up-to date materials, such as databases, sales collateral and product manuals,

in a cost-effective manner.

 New Universal Connector -- Superfast USB HotSync® Cradle

 The m500 series will be the first to include Palm's new Universal

Connector, a standard connector and attachment methodology to be common across

future Palm handhelds.

 The m500 series products are bundled with Palm's USB HotSync cradle,

providing even easier setup and faster synchronization than previous models.

The USB cradle provides out-of the box connectivity for both PC and Macintosh

users. The cradle also supports the Universal Connector and as such will

become the standard cradle for future Palm products.

 The Universal Connector will allow developers to create common hardware

add-ons, such as wireless modems, cameras, GPS receivers and MP3 players, that

can be used across a broad variety of future Palm handhelds, giving corporate

and individual customers the most flexibility for extending the functionality

of their handhelds.

 "Palm believes the Universal Connector is an important step toward

simplifying the process of selecting expansion solutions for handheld

computers because it will lead to all products being compatible with all

peripherals," said Byron Connell. "Ultimately, this will provide more choices

for consumers, easier maintenance by corporate IT groups, and greater

opportunities for third-party developers."

 Mobile Connectivity -- Many Ways to Stay Connected

 The m500 handheld series offers people several options for keeping in

touch. The included Palm Mobile Connectivity software allows customers to

connect to the Internet and manage email(3) and Short Messaging Service (SMS)

virtually anytime, anywhere using a compatible modem or mobile phone.(4)

 The Palm Mobile Connectivity software includes web clipping technology and

the MyPalm™ mobile portal application. Web clipping technology enables

handheld users to access popular web content, such as ABC News, ESPN, CBS

Marketwatch and Fidelity, in a format tailored for fast, comfortable handheld

viewing. More than 600 web clipping applications can be downloaded for free

at http://www.palm.net.

 The MyPalm mobile portal application offers users access to a powerful new

web-based service that gives them the freedom to manage their personal data

and customize their favorite Internet content wirelessly from their Palm

handhelds.

 For email, the Palm Mobile Connectivity software includes Palm

MultiMail® software, providing access to personal Internet mail (POP3,

IMAP4), such as Earthlink and AT&T WorldNet. The software also includes

support for SMS, which lets users send and receive messages and data with a

GSM data-enabled mobile phone.

 In addition, both the m500 and m505 handhelds in the United States include

AOL for Palm OS, which gives AOL members handheld access to AOL email and

instant messaging in the office, on the road, or anywhere they can make a

connection. Many other web-based email applications, such as Yahoo! Mail and

Hotmail, also can be downloaded for free at http://www.palm.net.

 Both handheld models also come with Palm HotSync Mail, which enables

people on-the go to read and reply to desktop email offline.

 Vibrant Color -- Crisp Screens Without Sacrificing Battery Life

 The m505 product's new color screen offers bright and easy readability,

indoors and out. The reflective screen is designed to support more than

65,000 colors and color-rich 16 bit applications for clear viewing of games,

photos and video clips. The m505 handheld Graffiti® writing area can be

backlit for easy reading in dark conditions.

 The new Palm m500 series handhelds use a powerful new lithium polymer

battery that easily handles the color screen demands of the m505 handheld.

This small, light new technology provides three to four weeks of average use

on a single charge.

 The m500 handheld uses an enhanced gray-scale screen for a crisp, clear

display, with greater contrast for easier readability.

 New Functionality -- Faster Operations, Upgradeability, Enhanced

 Notification

 The m500 series handhelds offer a faster processor, the Dragonball VZ

33MHz, for faster handheld operations. Both models have 4MB flash memory,

which provides more flexibility and upgradeability, and 8MB of RAM for highly

efficient storage of additional data and applications.

 Both the m500 and m505 can be programmed for silent alerts. Users can

choose between an audible alarm, a vibrate mode or a blinking LED for

notification of important events and messages.

 Also included are the popular Clock and Note Pad applications, first

introduced in the Palm m100 series handhelds.

 New Palm OS® Software -- Native Expansion, USB and Wireless Capabilities

 The m500 series handhelds are the first to include the latest version of

Palm's industry-leading operating system, Palm OS v4.0, which now includes

support for the following:

 * Plug-and play Expansion -- Dual plug and play architecture for SD and

 MultiMediaCard expansion card slot and a new Universal Connector.

 * Native USB Support -- New USB-enabled Universal Connector for faster

 HotSync operations and easier setup.

 * Security -- Improved security with new password protection,

 user-configured automatic lockout, improved data masking and password

 "hinting."

 * Web clipping and SMS support -- Improved Internet access and SMS for

 mobile and wireless access to web content and data.

 * Notification -- Expanded event notification options and "subtle" alarm

 support for Palm OS applications.

 * Time-zone Support -- Improved scheduling across time zones.

 * Address Book Dial Command -- Users can dial phone numbers directly from

 the Palm Address Book when connected to a compatible mobile phone.

 Palm Desktop Software -- Enhanced for Windows Users, Mac Software Now

 Included

 The m500 series products come with the latest versions of Palm's popular

desktop PIM software for Windows and Mac OS. The Palm Desktop software v4.0

for Windows includes enhanced functionality as well as conduit software for

synchronizing with Microsoft Outlook's calendar, contacts, notes and tasks.

 The latest version of Palm Desktop software v2.6 for Mac OS and the USB

HotSync cradle let Mac users get started out-of the box.

 Bonus Software -- Enhanced Handheld Capabilities

 Included with the m500 series handhelds are a number of software

applications that can be installed for capabilities that enable users to do

more with their handhelds (see press release addendum for specific details).

If bought separately, these bundled products would cost more that $100 (EPS).

 * Palm Reader -- Users can read electronic books on their Palm handhelds.

 * DataViz Documents To Go 3.0 -- Enables users to view and edit Word

 documents, Excel spreadsheets and other document types.

 * MGI PhotoSuite Mobile Edition -- Users can view and share images and

 video clips.

 * Infinity Softworks powerOne Personal calculator -- Users can perform

 advanced math and business functions.

 * AvantGo -- Provides wireless and offline access from a handheld to

 content and applications on the web.

 * AOL for Palm OS -- AOL members can send and receive AOL email and

 instant messages.

 * Chapura PocketMirror 3.02 -- Synchronizes with Microsoft Outlook

 calendar, contacts, tasks and notes

 PalmPak® Content Cards and New Utility Cards

 In conjunction with the m500 and m505 handheld introduction, Palm today

offers five PalmPak content cards and two utility cards:

 Content Cards

 * Travel -- Three travel cards are available:

 -- United States -- Includes Lonely Planet CitySync Travel Guides for

 six cities, and time-zone management software; sells for

 $39.95 (ESP).

 -- Europe -- Includes Lonely Planet CitySync Travel Guides for six

 cities, time-zone management software, a currency conversion

 calculator, and language translators; sells for $39.95 (ESP).

 -- Asia Pacific -- Includes Lonely Planet CitySync Travel Guides for

 six cities, time-zone management software, and currency conversion

 calculator; sells for $39.95 (ESP).

 * Games -- Bundled with 10 games, including Zap!2016, SimCity, PxBlackjack

 and Klondike Solitaire; sells for $29.95 (ESP).

 * Reference Dictionary/Thesaurus Card -- For quick reference on-the go,

 includes Merriam Webster's Collegiate Dictionary (Tenth Edition) and the

 Franklin Advanced Thesaurus; sells for $39.95 (ESP).

 Utility Cards

 * Backup Card -- Users can back up and restore data from their

 expansion-slot enabled Palm handhelds in seconds; sells for $39.95 (ESP)

 each.

 * 16MB Expansion Card(5) -- Triples the handheld's storage capacity to

 hold extra software applications, music, databases and more; sells for

 $49.95 (ESP).

 Palm expects many third-party companies to announce SD and MultiMediaCard

expansion cards for the m500 series handhelds in the near future (see addendum

for more information).

 Accessories and Peripherals -- Fashionable and Stylish Customization

 Many new accessories and peripheral options are now available for the Palm

m500 series handhelds:

 * Cases -- Four fashionable leather case options for the m500 series are

 available, ranging in price from $24.95 for the most basic to $34.95

 for a zippered model with slots designed to conveniently hold SD or

 MultiMediaCard media. Also available is the Deluxe Leather Carrying

 Case ($39.95 ESP) for carrying both a Palm m500 series handheld and the

 Palm Portable Keyboard.

 * Palm Portable Keyboard -- Also available today for the new m500 series

 handhelds is the popular Palm Portable Keyboard, a best-selling

 collapsible keyboard for typing on-the go. With its full sized QWERTY

 layout, users can take notes and manage email while on the move. This

 version features the new Universal Connector and sells for $99.

 * PalmModem® Connectivity Kit -- The PalmModem Connectivity Kit allows

 56K dialup data speeds for remote HotSync Mail and access to the

 Internet for email using MultiMail SE or AOL Mail, and web clipping.

 * Travel options -- For users who travel frequently, Palm offers several

 travel accessories, including a charging kit and serial and USB HotSync

 cables.

 More information on accessories for the m500 series handhelds is available

at http://www.palm.com. Product configurations and accessories will vary among

regions.

 Images of the Palm m500 series handhelds are linked to the press release

on the PR Newswire website (http://www.prnewswire.com).

 About Palm, Inc.

 Palm, Inc. is a pioneer in the field of mobile and mobile and wireless

Internet solutions and a leading provider of handheld computers, according to

IDC (December 2000). Based on the Palm OS® platform, Palm's handheld

solutions allow people to carry and access their most critical information

with them wherever they go. Palm™ handhelds address the needs of

individuals, enterprises and educational institutions through thousands of

application solutions.

 The Palm OS platform is also the foundation for products from Palm's

licensees and strategic partners, such as Franklin Covey, Handspring, IBM,

Kyocera, Sony, Symbol Technologies, and TRG. Platform licensees also include

Nokia and Samsung. The Palm Economy is a growing global community of

industry-leading licensees, world class OEM customers, and more than

145,000 innovative developers and solution providers that have registered to

develop solutions based on the Palm OS platform. Palm went public on

March 2, 2000. Its stock is traded on the Nasdaq national market under the

symbol PALM. More information is available at http://www.palm.com.

 (1) Dealer prices may vary.

 (2) User accessible area will be less due to division of card into

 security area and user accessible area.

 (3) Internet and email features require an Internet connection.

 (4) A list of mobile phones compatible with the Palm m500 series

 handhelds can be found http://www.palm.com.

 (5) The total card capacity of 16 million bytes is divided into a

 security area and a user accessible area (of approximately

 14.6 million bytes).

 Palm OS, HotSync, PalmPak, Graffiti, MultiMail and PalmModem are

registered trademarks and Palm and MyPalm are trademarks of Palm, Inc. or its

subsidiaries. Other brands may be trademarks of their respective owners.

 Palm m500 Series Press Release Addendum

 I. Bonus Software

 Palm Reader

 Read books and periodicals wherever and whenever convenient. With the

Palm Reader, a Palm™ handheld user can download and start reading eBooks in

minutes. Best-selling novels, reference manuals and periodicals are all

available for Palm handhelds. Also included are two free eBooks to get

started -- "12 Valuable Ways to Use Your Palm" from Velocity Business

Publishing and "Tarzan of the Apes," Edgar Rice Burroughs' classic story.

 http://www.palm.com/eBooks

 AOL for Palm OS

 AOL members can now check AOL email or send an instant message from the

mall, airport, or just about anywhere. With the AOL 2.0 for Palm OS®

application, it's simple and it's free to AOL members. All that is needed is

a Palm handheld, an America Online account and either a Palm compatible modem

or a data-enabled mobile phone.

 http://www.aol.com/anywhere

 AvantGo

 The AvantGo mobile Internet service provides free interactive and

personalized content and applications to Palm handhelds. With AvantGo, Palm

handheld users can access the web, on a wirelessly enabled Palm handheld or

via desktop synchronization, or select from more than 650 optimized content

channels for up-to date news, stock quotes, flight schedules, movie listings,

restaurant reviews, maps, weather, and much more.

 http://www.avantgo.com

 Chapura PocketMirror 3.02

 PocketMirror has been the handheld industry's Outlook synchronization

standard for the past 3 years. PocketMirror is easy to install with no

configuration required, and allows for simple one-button synchronization of

data between the desktop and the handheld. It fully supports all Palm OS

handheld computers.

 http://www.chapura.com

 DataViz Documents To Go 3.0

 View and edit documents and spreadsheets, such as Word and Excel, on a

Palm handheld. Simply drag files into the desktop application and the next

time the Palm handheld is synchronized, those files will be moved to the

handheld. Virtually all formatting will be retained, such as bold, italics,

underlines, justifications, indentations, auto bulleting and numbering -- even

tables. Supported formats include Word, Excel, WordPerfect, Lotus 1-2 3,

Quattro Pro, text, and more.

 http://www.dataviz.com

 Infinity Softworks' powerOne Personal Calculator

 Advanced math functions, including power and square root, coupled with

basic business functions, such as tips, margins, markups, and percent change,

make powerOne Personal an excellent general-purpose calculator.

 http://www.infinitysw.com

 MGI PhotoSuite Mobile Edition

 Carry favorite photos and video clips with you wherever you go. Powerful

editing and viewing tools for the complete video and imaging experience.

Capture, view, edit, produce and share video clips or images with anyone,

anywhere. Store images and videos on Secure Digital or MultiMediaCard media.

Supported formats include JPEG, GIF, TIF, AVI, WMF and MOV.

 http://www.mgisoft.com

 II. PalmPak® Content Cards and New Utility Cards

 PalmPak Content Cards

 PalmPak Travel Cards

 The PalmPak® Travel Cards provide a convenient way to access travel

information when needed, without taking up valuable memory on the handheld

when not in use. Three PalmPak Travel Cards are now available: United

States, Europe and Asia Pacific.

 Applications available on the PalmPak Travel Cards include TimeTraveler

Time Zone Management by Class Action Proprietary, CityTime World Clock by Code

City, SmallTalk by Landware, CitySync Travel Guides by Lonely Planet, and

Currency Calculator by Terai Tech.

 PalmPak Games Card

 The PalmPak Games Card includes 10 games that are designed to run off the

card so they don't have to be loaded into the handheld's memory. All games

play in color or monochrome, depending upon the handheld's capability.

 Applications available on the PalmPak Games Card include SimCity v1.5 by

Atelier Software and Maxis, Zap!2000 by AstraWare, Klondike Solitaire and

Vegas Slots by Electron Hut, Chroma Pack (chess, checkers and backgammon) by

Whitehorse Games, 9-Ball by Landware, Bubblet by oopdreams Software, and

PXBlackjack by Pocket Express.

 PalmPak Dictionary/Thesaurus Card

 The PalmPak Dictionary/Thesaurus Card provides a comprehensive reference

library designed to run off the card so that only a minimal amount of the

handheld's memory is used.

 The PalmPak Dictionary/Thesaurus Card includes Merriam-Webster's

Collegiate Dictionary (Tenth Edition) and the Franklin Advanced Thesaurus.

 Utility Cards

 Backup Card

 The Backup Card allows users to back up Palm handheld data and restore

previously backed-up data to any 8MB expansion slot enabled Palm handheld in

seconds. It provides protection against handheld data loss or battery

depletion -- especially while traveling -- as well as security for data with

password protection and data encryption.

 16MB Expansion Card

 The 16MB Expansion Card provides extra memory anytime, anywhere. Palm

handheld users can carry and store software applications, pictures, music and

more on this fast, compact card -- even if the handheld's memory is full.

 III. PluggedIn Program Members

 DeLorme

 The Secure Digital GPS solutions, from the Eartha Systems business unit at

DeLorme Publishing, will allow people the ability to see their current

position and track their travels in conjunction with the full features of the

Solus Pro application, which provides mapping and routing of the entire United

States so they can travel easily in unfamiliar areas. These solutions will be

targeted at the mobile professional, frequent travelers and the outdoor

recreation enthusiast.

 Estimated availability: June 2001

 Contact: Ron Brann, ronb@delorme.com

 http://www.earthasystems.com

 Infineon

 Infineon will be providing software application cards for the new Palm

m500 and m505 handhelds. Infineon's 16MB capacity MultiMediaCard storage

cards will provide Palm handheld users with access to applications and data

programs, such as games, reference and travel information. Additionally,

Infineon will establish an e-commerce sales channel to provide third party

developers with access to small lot orders of MultiMediaCard media and the

tools required to make applications and content available in this format.

 http://www.infineon.com

 Eastman Kodak Company

 The new Kodak PalmPix camera from Eastman Kodak Company quickly and

affordably turns the latest Palm handhelds, the m500 and m505, into color

digital cameras. Designed for savvy, style-conscious Palm handheld users who

want to take pictures while on the go, the camera will be available in the

first half of 2001 for $129.95. Sleek and stylish, the camera folds like a

cell phone and can take full advantage of the handhelds' newest feature, the

expansion slot, which lets users store pictures on the removable SD and

MultiMediaCard media. The SVGA resolution (800 x 600 pixels), image sensor

and adjustable focal range (the three-position lens focuses from 4 inches to

infinity) mean better pictures, suitable for printing photo-realistic images

up to 4 inches x 6 inches.

 Estimated street price: $129.95 (U.S.)

 Estimated availability: first half of 2001

 Contact: Erin Foster, Kodak, 716-781 9539, erin.foster@kodak.com or

 Tara Poole, Shandwick, 646-658 8000, tpoole@shandwick.com

 http://www.kodak.com/go/palmpix.

 Landware

 Pocket Quicken, from LandWare, gives people a mobile companion to their

desktop Quicken application so they can quickly capture transactions that will

synchronize back to Quicken (on a Windows or Macintosh desktop).

 Target Market: Quicken owners and those interested in tracking their

 spending.

 Estimated street price: $39.95 (U.S.)

 Estimated availability: Q3 2001

 Contact for more information: sales@landware.com

 http://www.landware.com

 http://www.landware.com/PocketQuicken/

 Zagat 2001 Restaurant Guide, from LandWare, transforms a Palm handheld

into the most useful, comprehensive and reliable dining guide around with

instant access to up-to date reviews, ratings, costs and features. Each guide

contains the same extensive information found in Zagat's best-selling books.

Includes 22 cities plus the New York City Nightlife Guide.

 Target Market: consumer market

 Estimated street price: $39.95 (U.S.)

 Estimated availability: Q3 2001

 Contact for more information: sales@landware.com

 http://www.landware.com

 http://www.landware.com/zagat

 Small Talk, from LandWare, provides a five-language translator for the

traveling professional or tourist. Provides phrase translations into

five languages: English, French, German, Spanish and Italian. The world's

first two-way real time translator, Small Talk is a software application for

handheld computers. More than just a phrase book or a dictionary, Small Talk

allows users to engage in a real conversation with another person, even if you

don't speak the same language.

 Target Market: international travelers

 Estimated street price: $39.95 (U.S.)

 Estimated availability: Q4 2001

 Contact for more information: sales@landware.com

 http://www.landware.com

 http://www.landware.com/smalltalk/

 Macronix

 Macronix has announced a new family of low-cost, read only MultiMediaCard

media for the Palm m500 series handheld computers. These new products are

fully compatible with the expansion-card slot built into the Palm m500 and

m505 handhelds, as well as into future Palm handhelds, and will be available

in densities from 2MB to 32MB. The cards are approximately the size of a

postage stamp with the thickness of a credit card. The cards are an ideal

medium for a variety of content, including books, dictionaries, maps, travel

guides and games. The cards also may be used to store such complex content as

music compressed in formats such as MP3.

 Novatel Wireless

 Minstrel m500 series of wireless handheld modems for the Palm m500 series:

Novatel Wireless, Inc, a leading provider of wireless data communications

access solutions, will provide both CDPD and GSM/GPRS wireless modem solutions

for the Palm m500 and Palm m505 handhelds. The modems offer users the ability

to access email, corporate LANs and the Internet wirelessly from their m500

and m505 handhelds so they can travel freely, in the United States and Europe,

and still stay connected wherever CDPD or GSM/GPRS service is available.

 Target Market: mobile professionals

 Estimated street price: $369 (U.S.)

 Estimated availability: April 2001

 Contact: 1-888 888 9231

 http://www.novatelwireless.com

 Portsmith, Inc.

 Portsmith, Inc. offers the Portsmith Ethernet cradle for the Palm m500 and

m505. The cradle is a cost-effective solution for access to and

synchronization of mission-critical data from anywhere within the enterprise.

Corporate end users across a variety of industries and vertical markets,

including education and healthcare, can now update their data and charge their

Palm handhelds in common areas such as lobbies, conference rooms and

cafeterias without the need to return to their desktops.

 Estimated street price: $199 (U.S.)

 Estimated availability: June 2001

 Contact: Daren Nordhagen, 208-395 1300 ext. 224 or darenn@portsmith.com

 for additional information or to register for a limited number of

 early release products.

 http://www.portsmith.com

 SanDisk Corporation

 SanDisk Corporation is supplying Palm with Secure Digital (SD) flash

memory cards for the Palm m500 series handhelds. SanDisk participates in

Palm's PluggedIn Program and has been qualified to use the Designed for Palm

Handhelds logo to let customers know that SanDisk SD cards will work with Palm

m500 series handhelds. SanDisk also will roll out special marketing

activities in select retail channels worldwide to promote the benefits of

selecting SanDisk SD cards when purchasing a Palm m500 series handheld.

 Shinei

 i-Vox for the Palm m500 and Palm m505 handhelds, from Shinei

International, gives people an easy-to use voice recorder with 99 message or

eight minute recording capability so they can make reminders, phone numbers,

driving directions or notes to self.

 Target Market: executive road warrior

 Estimated Street Price: $59.95 (U.S.)

 Estimated availability: April 2001

 Contact: custsvc@shinei.com.sg

 http://www.i-vox.com

 Syncharger for the Palm m500 and Palm m505 handhelds, from Shinei

International, gives people an effortless charging solution using a pair of AA

alkaline batteries, with both USB and serial ports for HotSync® operations

to the user's desktop or notebook computer.

 Target Market: Business traveler

 Estimated Street Price: $59.95 (U.S.)

 Estimated availability: July 2001

 Contact: custsvc@shinei.com.sg

 http://www.syncharger.com

 Socket Communications

 Socket's Digital Phone Connection makes it easy to attach a Palm m500 or

m505 handheld to a mobile phone for wireless applications such as email, web

browsing, e-commerce and remote access to corporate data. Socket's

energy-efficient solution includes a low profile module that plugs into the

Universal Connector of a Palm m500 or m505 handheld and connects via a cable

to a data-enabled mobile phone. The initial versions of Socket's Digital

Phone Connection will be compatible with Motorola's StarTAC, Timeport,

Talkabout and V Series handsets and with a variety of handsets from Samsung.

Socket expects Digital Phone Connection to be available in Q2 2001.

 Target market: mobile professionals and telecommuters

 Estimated street price: $69 (U.S.)

 Estimated availability: Q2 2001

 Contact: Peter Phillips, peter@socketcom.com

 http://www.socketcom.com/palmprods.htm

 Socket's In-Hand Scan Card for Palm makes it a snap to add

high-performance bar code scanning to a Palm m500 or m505 handheld computer.

Integrating a state-of the art miniature laser scan engine from Symbol

Technologies onto a Secure Digital input/output (SDIO) card, the In-Hand Scan

Card for Palm handhelds offers an instant plug-in solution that lets users

scan bar codes with one hand. The laser scan engine from Symbol makes

automatic data collection easy, fast and accurate, enabling emerging

consumer-based bar code scanning applications such as scanner-assisted

shopping, as well as commercial applications. No extra batteries are needed.

 Target markets: retail, manufacturing, transportation and medical

applications, such as inventory management, shipping/receiving, route

delivery, field inspection, market research, patient tracking, clinical

control, access control, and other mobile data-collection activities. The

device is also ideal for new and emerging consumer-based bar code scanning

applications, such as scanner-assisted shopping and print to web access.

 Estimated street price: $249 (U.S.)

 Estimated availability: Q4 2001

 Contact: Jack Brandon, jack@socketcom.com

 http://www.socketcom.com/palmprods.htm

 Sunderland Technologies Pte Ltd

 Sunderland Technologies, a technology leader and pioneer in providing

wireless solutions, announces that it is building SMARTclip III, a compact and

integrated add-on Smart Card reader and writer for Palm handhelds using the

Universal Connector. With the Universal Connector, SMARTclip III will be

compatible with Palm m500 and m505 handhelds. SMARTclip III is estimated to

ship in June 2001 at an estimated street price of $120 (U.S.). The various

applications for SMARTclip include electronic monetary transactions, merchant

loyalty incentives, identification purposes, controlled access to databases

and time attendance tracking. At the same time, Sunderland Technologies will

also be extending product support for SDIO for Bluetooth as well as a

contact-less smart card reader.

 Estimated street price: Bluetooth, $199 (U.S.)

 Estimated street price: Contact-less smart card reader, $120 (U.S.)

 Estimated availability: Q3 2001

 Contact: Mun Ling Lee, munling@sunland-group.com

 Mobile: +65 9876 4604

 http://www.sunland group.com

 150 Kampong Ampat, #04-01/02 KA Centre

 Singapore 368324

 Tel: +65-286 2555

 Fax: +65 286 2552

 TDK/Global Pulse

 GlobalPulse, from TDK Systems Europe Ltd, gives people an easy and unique

solution for connecting Palm m500 and Palm m505 handhelds and mobile handsets

so they can experience their own mobile office for email, internet, text

messaging and phone management.

 Target Market: corporate, business and personal user

 Estimated street price: from $79 (U.S.)

 Estimated availability: April 2001

 Contact: darren.watkins@tdksys.com or sales@tdksys.com

 http://www.gsm4palm.com

 Xircom

 The Xircom 802.11b Wireless Ethernet module for Palm handhelds gives users

Wireless Local Area Network (WLAN) connectivity for access to email, the

Internet and the corporate network so they can remain connected while roaming

within the building or corporate campus.

 Target market: enterprise customers and small/medium businesses.

 Estimated street price: $299 (U.S.)

 Estimated availability: Q3 2001

 Contact: Dean Edwards, Product Line Manager, Xircom, Inc.,

 handheld@us.xircom.com

 http://www.xircom.com

 Industry Associations

 MMCA

 Palm, Inc. is a contributing member of the MultiMediaCard Association

(MMCA) and its board of directors.

 About MultiMediaCard

 MultiMediaCard is the world's smallest (24mm x 32mm x 1.4 mm) removable

solid-state memory solution for mobile applications such as MP-3 music

players, portable video games, laptop computers, personal digital assistants

(PDAs), mobile telephones and digital cameras. These convenient, reliable,

rugged and lightweight standardized data carriers store up to 128MB,

sufficient for 120 minutes of MP-3 digital music, or approximately 80,000 book

pages. MultiMediaCard media use ROM technology for read-only applications and

Flash technology for read/write applications. The cards are fast for

excellent system performance; energy efficient for prolonged battery life in

portable products; and cost-efficient for use in systems sold at consumer

price points. They also have an easy-to install serial interface.

 About the MultiMediaCard Association (MMCA)

 The MultiMediaCard Association (MMCA) was founded in 1998, with

14 companies, to promote the worldwide adoption of a postage-stamp ize,

removable storage standard for storing and retrieving digital information in

small, low-power devices. The organization has grown rapidly and now has

100 members worldwide, representing all branches of mobile electronic

applications, including semiconductor suppliers, software vendors and

manufacturers of products such as music players, mobile phones, personal

digital assistants (PDAs), digital cameras, voice recorders, GPS navigation

devices, bar-code scanners and more. The MMCA developed and regulates open

industry standards that define all types of MultiMediaCard media, ensuring

full interchangeability between the cards produced by all MMCA members.

MultiMediaCard media offer an unmatched array of features and benefits, and

are becoming the industry standard for compact removable storage media across

multiple host platforms and markets. MMCA headquarters are located at 19672

Stevens Creek Blvd., PMB 404, Cupertino, CA 95014. More information is at the

web site, http://www.mmca.org

 Contact for more information:

 Tom Mahon

 Thomas Mahon Associates

 tmahon@ncal.verio.com

 925-937 4921

 Secure Digital Association (SDA)

 Palm, Inc. is a contributing member of the Secure Digital Association

(SDA) and its board of directors.

 About Secure Digital (SD) Card Media

 SD card media is the product of the Secure Digital Association (SDA), an

open industry standards organization established in January 2000 by industry

leaders SanDisk, Toshiba and Matsushita (Panasonic). Its mission is to set

industry standards for SD card media and promote its wide acceptance in a

variety of applications.

 In its short existence, the SDA has grown to more than 220 members strong.

In addition to the founders, members include such powerhouses as JVC, NEC,

Philips, QUALCOMM, Kodak, Compaq and Canon, many of which are already planning

a range of new-generation consumer electronic devices that create, store and

communicate digital content in exciting new ways. The SD standard is being

built into a wide range of new digital products, such as cellular phones,

audio players, automotive multimedia systems, handheld PCs, and video and

digital still cameras.

 http://www.sdcard.org

 Contact for more information:

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 831-623 2107

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